# 15<sup>TH</sup> ANNUAL JOINT CONFERENCE

AUG. 27-29 • HYATT REGENCY & CENTURY II

# **EXHIBITOR PROSPECTUS**

Welcome to the 15<sup>th</sup> Annual KWEA/KsAWWA Joint Conference. Last year, we experienced our largest event in years! In 2024, we look forward to returning to Wichita and the Hyatt Regency & Century II Convention Center with their amazing spaces for activities, special events, and competitions to attract increased traffic to the exhibit hall. Come prepared for a full slate of activities!

# **MEET & GREET** TUES, AUG. 27 // 5-7 P.M.

## **All-Conference Event**

All conference participants are invited to attend this special event for networking, socializing, and a little wind-down after the first day of activities.

This event will include drink tickets, snacks, music, and prize drawings... and will conclude in time for exhibitors to take current and prospective customers to dinner.

# **EXPO ACTIVITIES** WHAT TO EXPECT

2024

WICHITA, KS

- Attendee Breaks Snacks, beverages, prize drawings
- Wednesday Lunch All-conference joint luncheon
- All Competitions Environmental Minds, Operator's Challenge, Hydrant Hysteria
- Silent Auction Water For People fundraiser; exhibitors encouraged to bring item
- All-Conference Meet & Greet Networking, food, drinks, music





American Water Works Association **Kansas**Section



## SPONSORSHIP OPPORTUNITIES

The annual KWEA / KsAWWA Joint Conference offers affordable sponsorship packages and rates. Sponsorship funds go to producing the event and providing top-notch services for attendees.

	DIAMOND \$5,000	AMENITIES \$5,000	PLATINUM \$5,000	GOLD \$5,000	SILVER \$5,000	BRONZE \$5,000
Opportunity to host on-site evening function (room provided)	<b>V</b>		Only two dian	and apportur	vities available	
Logo on the official conference lanyard	¥		Only two diamond opportunities available			
Exclusive exhibit hall video board sponsor with company logo prominently displayed		~	Only one amenities opportunity available		vailable	
Official beverage sponsor with supporting signage		¥				
Complimentary ad in conference program (Diamond & Amenities – full page; Platinum – ½ page)	¥	~	¥			
Ad in A/V slideshows throughout the event	¥	¥	<b>V</b>			
One additional conference registration	¥	¥	<b>V</b>			
Social media recognition	<b>V</b>	<b>V</b>	¥			
Conference app notification	<b>V</b>	<b>V</b>	¥			
Mention in targeted email campaigns	<b>V</b>	<b>V</b>	¥			
Opening session & lunch recognition	<b>~</b>	<b>V</b>	¥	$\checkmark$		
All-conference meet & greet A/V recognition	¥	<b>V</b>	<b>v</b>	$\checkmark$		
Recognition in KWEA & KsAWWA newsletters*	¥	<b>~</b>	<b>~</b>	$\checkmark$		
Logos on lunch tables and signage around the venues*	<b>V</b>	<b>~</b>	¥	$\checkmark$		
Logo and link on conference website	<b>V</b>	<b>~</b>	<b>~</b>	$\checkmark$	$\checkmark$	
Event A/V recognition	¥	<b>V</b>	<b>~</b>	$\checkmark$	$\checkmark$	$\checkmark$

\* if sponsorship is purchased before sign printing and newsletter submission deadlines (KWEA Splashings - 06/15; KsAWWA Solution H<sub>2</sub>O - 07/01)

## SPONSORSHIP DEADLINE

#### General Deadline: July 12, 2024

In order to receive all of the sponsorship benefits listed above, it is recommended to secure your sponsorship early as well as provide your company logo and program advertising artwork (if applicable). If sponsorship is purchased after the general deadline, efforts will be made to include your company in as many items listed above as possible, but due to printer and vendor deadlines, not all may be possible.

## LOGO SUBMISSION

Acceptable Formats: Vector format (EPS, AI, PDF) with text saved as outlines. Logos embedded in Microsoft Word or PowerPoint documents will not be accepted. Rasterized artwork saved as EPS, AI, or PDF will not be accepted. In order to showcase your logo in the various media listed above, there will be no exceptions made. Submit logo to Tina Leitzel (webmaster@kwea.net).

## **PROGRAM AD**

All ads should be submitted as full-color 300 DPI artwork in PDF (preferred), EPS, PSD, AI, TIF, or JPG format. Fonts and graphics must be embedded. Artwork embedded in Microsoft Word or PowerPoint documents will not be accepted. Contact Ms. Hank Boyer for program advertisement rates unless you have purchased a diamond or platinum sponsorship. Submit ad to Tina Leitzel (webmaster@kwea.net).

American Water Works Association

## **EXHIBITOR AGREEMENT**

The Exhibits Committee for KWEA/KsAWWA Joint Annual Conference is hereby authorized to reserve \_\_\_\_\_\_ exhibit booth(s) for our firm at the Hyatt Regency Wichita & Century II Convention Center for August 27–29, 2024. We agree to comply with exhibit rates and conditions contained in the Exhibitor's Prospectus and agree to limit our product and service display to a 10' x 10' space for each exhibit booth reserved.

Neither KWEA/KsAWWA nor Century II assume any responsibility for the protection and safety of exhibitors or their representatives or for the protection of exhibitors or other property of exhibitors or their representatives. Any room security or other protective measures that KWEA/KsAWWA may take shall be deemed to be purely gratuitous on its part, and KWEA/KsAWWA shall have no responsibility for the effectiveness of such measures or for the conduct of personnel involved therewith. The exhibitor assumes the entire responsibility and liability for losses, damages, claims arising from injury or damage to exhibitor's display, equipment, and other property brought upon the premises of Century II and shall indemnify and hold harmless Century II agents, servants, employees, and KWEA/KsAWWA agents from any and all such losses, damages, and claims.

We authorize the Exhibits Committee to assign us an appropriate exhibit space. Once payment is submitted, we understand that no refund will be made. We further agree to abide by all requirements, restrictions, and obligations of KWEA/KsAWWA, Century II, and local municipal codes and regulations.

Signature			
Name	Title		
Company			
Address	City	State	Zip
Phone	FAX		
Email	AWWA Membership #		WEF Membership #

Product(s) and/or service(s) to be displayed

## Shipping your booth

If shipping your booth prior to the conference, please see the freight handling order form.

## Payment

Payment of all fees may be made by company or personal check payable to "KWEA / KsAWWA," or you may register online and pay by credit or debit card by visiting <u>https://kswaterwastewater.com</u>. Registration closes at 5 p.m. on August 12, 2024. Late exhibitor registrations are subject to a \$350 late fee. A signed copy of the Exhibitor Agreement as well as a completed Name Badge Form must accompany exhibit registration and fees. The Exhibits Committee will acknowledge receipt of payment and will notify each exhibitor of its booth assignment after registration closes.

Return this Exhibitor's Agreement, Registration Form, and Name Badge Form with your exhibit fee to:

KWEA / KsAWWA P.O. Box 3046 Salina, KS 67402-3046 hboyer@cox.net



Conventions

Trade Shows Flags & Flag Poles

2900 S. Hydraulic Wichita, KS 67216 316-943-1851 Fax 316-267-4804 Email: info@henryhelgerson.com



Company Name		
Street Address		
City	State	
Ordered by:	Email:	

With The Image Resources Group

Following rental prices are for the duration of the show, and include delivery and removal.

Description	Standard Price	Discount Price*	Qty.	Total Price	
DISPLAY TABLES-Dr					Color
24"W x 30"H x 4'L	\$30.00	\$27.00			
24"W x 30"H x 6'L	\$34.00	\$30.00			
24"W x 30"H x 8'L	\$45.00	\$40.00			
30"W x 30"H x 8'L	\$45.00	\$40.00			
<b>DISPLAY TABLES (42</b>	2" Counter He	ight)-Draped			Color
24"W x 42"H x 4'L	\$42.00	\$37.00			
24"W x 42"H x 6'L	\$48.00	\$42.00			
24"W x 42"H x 8'L	\$53.00	\$48.00			
30"W x 42"H x 8'L	\$53.00	\$48.00			
DISPLAY TABLES-Ur	ndraped				
24"W x 30"H x 4'L	\$18.00	\$13.00			
24"W x 30"H x 6'L	\$20.00	\$15.00			
24"W x 30"H x 8'L	\$28.00	\$23.00			1
30"W x 30"H x 8'L	\$29.00	\$24.00			
	ditional draping above	e contracted amount)			Color
3' high per foot	\$4.00	\$3.00			
8' high per foot	\$6.00	\$5.00			
<b>BOOTH CARPETING</b>					Color
10' x 10'	\$95.00	\$80.00			
10' x 20'	\$190.00	\$160.00			
10' x 30'	\$285.00	\$240.00			
10' x 40'	\$380.00	\$320.00			
Carpet Padding 1/2 the P					_
Set-up Labor: (avail					_
Opening Day Cleaning		sq. ft.			_
Daily Cleaning: \$.26 x EXPO FURNISHINGS	sq. ft. x	# days			_
42" High Cocktail Table	¢10.00	<u> </u>			_
42" High Cocktail Table	\$19.00	\$16.00			_
with Tablecloth	\$34.00	\$30.00			
Plastic Side Chair	\$11.00	\$ 8.00			Card Numb
Padded Chair	\$21.00	\$17.00			Name on Ca
High Stool with Back	\$21.00	\$17.00			
Floor Easel	\$13.00	\$11.00			Card Expira
Wastebasket	\$ 8.00	\$ 7.00			Security Co
					Signature:
	SUB ·	TOTAL \$	\$		– CREDIT – PROCES
		S TAX 7.5% \$			INCUR A
			•		

TOTAL DUE

\$

\$

SHOW	<b>COLORS:</b>	<b>GREEN</b> 8	& SILVER

Booth #\_\_\_\_\_

Phone\_\_\_\_\_ Zip Code\_\_\_\_\_ P.O. #\_\_\_\_

KWEA-KsAWWA JOINT CONFERENCE			
Century II Convention Center Wichita, KS August 27-29, 2024			
Draping	Colors:	Carpet Colors:	
Black	Plum	Black	
Blue	Red	Blue	
Burgundy	Silver	Gray	
Green	White	Green	
Gold		Red	
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CREDIT CARD INFORMATION IS DISCARDED AFTER PROCESSING PAYMENT. INVOICES OVER \$500 WILL INCUR A 3% FEE IF PAID WITH A CREDIT CARD.

A RECEIPT WILL BE EMAILED AFTER THE PAYMENT IS PROCESSED.



2900 S. Hydraulic Wichita, KS 67216 316-943-1851 – Fax 316-267-4804 EMAIL: info@henryhelgerson.com

BOOTH #

Century II Convention Center Wichita, KS

## **FREIGHT HANDLING ORDER FORM & FORK LIFT RENTAL**

## THE HENRY HELGERSON COMPANY HAS BEEN SELECTED AS DRAYAGE CONTRACTOR FOR THIS SHOW

- 1. Mail, fax or email this form and your advance payment to the address or fax number noted above as soon as possible.
- 2. SEE BELOW FOR WAREHOUSE AND DIRECT TO SHOW SITE SHIPPING ADDRESSES.
- 3. All shipments must be sent pre-paid. COLLECT SHIPMENTS WILL BE REFUSED!
- 4. The rate of \$48.00 per 100 pounds includes storage up to 20 days and delivery to the show site.
- 5. Henry Helgerson Company will receive freight at:

## **ADVANCED SHIPPING WAREHOUSE ADDRESS:**

To: (NAME OF EXHIBITOR & BOOTH NUMBER)

For: (NAME OF SHOW C/O HENRY HELGERSON CO)

ADVANCE TO WAREHOUSE MUST BE RECEIVED NO LATER THAN: AUGUST 22, 2024

2900 S. HYDRAULIC, WICHITA, KS 67216

INBOUND SHIPPING INFO – PRIOR TO EXHIBIT: (CHECK ONE) TO WAREHOUSE TO SHOW SITE

SHIPPED VIA:	PRO	#		
DATE SHIPPED:	ESTIMATED DATE	OF ARRIVAL:		
FORK LIFT REQUIRED	FOR LOADING/UNLOADING? YES:	NO:	_ ADD \$100.00 PER EACH UNLO	AD/RELOAD
# OF CRATES:	# OF DISPLAY CASES:	_ # OF CARTONS:	# OF SKIDS:	
TOTAL # PIECES:	TOTAL WEIGHT:	X \$48.00/100	bs. =TOTAL C	DST

## **OUTBOUND SHIPPING INFO – AT CLOSE OF EXHIBIT**

SHIP TO: FREIGHT COMPANY:

ATTENTION:\_\_\_\_\_

ADDRESS:\_\_\_\_\_

CITY/STATE/ZIP:

If you have not designated a motor freight company Henry Helgerson Company will select a carrier. Henry Helgerson Company will load out your shipments when your carrier arrives. Henry Helgerson Company cannot be held responsible for unattended or non-prearranged freights left on the show floor. ALL SHIPMENTS WILL BE SHIPPED COLLECT UNLESS OTHERWISE SPECIFIED.

## HENRY HELGERSON COMPANY WILL NOT BE RESPONSIBLE FOR ANY FREIGHT CHARGES.

NAME OF CARDHOLDER:	EXPIRATION DATE:	SECURITY CODE:
CARD NUMBER:	SUBTOTAL FREIGHT CHARGES	:\$
	7.5% SALES TAX: \$	TOTAL DUE: \$
CARDHOLDER SIGNATURE:		
CARDHOLDER PHONE NUMBER:	CHECK ENCLOSED: \$	
PAYMENT IN FULL, INCLUDING APPLIC	CABLE SALES TAX, MUS	ST ACCOMPANY YOUR ORDER
NAME OF EVENT: <u>KWEA-KSAWWA JOINT CONFER</u>	ENCE	воотн:
COMPANY NAME:		EMAIL:
ORDERED BY:		PHONE:

	Utilities Order Form
CENTURY II PERFORMING ARTS & CONVENTION CENTER	Event:       KWEA/KSAWWA Joint Conference       Dates:       August 26-28         Exhibitor Company Name
REMIT TO:	Address           CityStateZip
Century II Performing Arts & Convention Center Exhibitor Services Department 225 West Douglas Avenue Wichita, KS 67202 316-303-8602 (Phone) <u>cii.exhibitor@asmwichita.com</u> _(Email)	(MUST BE BILLING ADDRESS IF PAYING BY CREDIT CARD) Exhibitor Name Booth # Phone Booth # E-mail Authorized Signature (By signing, exhibitor understands Century II may adjust price if calculations aren't correct)

A check or credit card information for the total services requested must accompany this order form. <u>To receive the</u> <u>Advanced Rate, the payment and order form must be received prior to Monday, August 19th at 5 pm</u>. Regular Rate prices will be collected on orders placed after this date. All rates charged are for the run of the event, unless otherwise noted. Regulations, additional information and payment instructions can be found on the reverse side of this form.

ELECTRICAL SERVICE						
ITEM	Advance Rate	Regular Rate	Quantity	TOTAL		
20 AMP 110 V. SINGLE OUTLET	\$50.00	\$100.00				
20 AMP 208 V. 1 OR 3 PHASE* circle one	\$65.00	\$130.00				
30 AMP 208 V. 1 OR 3 PHASE* circle one	\$70.00	\$140.00				
50 AMP 208 V. 1 OR 3 PHASE* circle one	\$90.00	\$180.00				
100 AMP 208 V. 1 OR 3 PHASE* circle one	\$150.00	\$300.00				
100 AMP 480 V. 3 PHASE*	\$150.00	\$300.00				
15' EXTENSION CORD (requires 110V order)	\$10.00	\$20.00				
25' EXTENSION CORD (requires 110V order)	\$10.00	\$20.00				
GROUNDED 6 PLUG-IN STRIP (requires 110V order)	\$15.00	\$25.00				
2-300 W. LIGHTS ON POLE (requires 110V order)	\$60.00	\$120.00				
	SIGN HANGING	; ;				
SIGN – \$70.00; BANNER – \$120.00; OVERSIZE – \$350	0.00 circle one (See reve	erse for size descriptions)				
	COMMUNICATION	S				
TOUCH TONE PHONE LINE	\$120.00	\$240.00				
INTERNET – WIRED DEVICE; one day only	\$200.00	\$400.00				
INTERNET – WIRED DEVICE; each additional day	\$50.00	\$50.00				
INDIVIDUAL WIRELESS INTERNET SERVICE	Can be purchased da	y of by selecting "Cen	tury II Wirele	ess" network.		
	SPECIAL SERVICE	S				
FORKLIFT (5,000 lb) with OPERATOR per hour	\$100.00	\$100.00				
WATER FILL/DRAIN: 1-250 GALLONS	\$70.00	\$140.00				
250 GALLONS & UP	\$100.00	\$200.00				
NATURAL GAS CONNECTION* (\$26.83/additional						
fitting) Plus plumber fees, inspection fees, and permit.	\$125.00	\$250.00	ļļ			
COMPRESSED AIR*	\$75.00	\$150.00				
* THERE ARE NO RE	FUNDS ONCE INSTAL	LATION IS COMPLETE	*			
NOTICE:		SUBTOTAL				
Supersedes all previous forms		+ KANSAS TAX	x 7.5%			
		= TOTAL				

## **ELECTRICAL**

### ALL CONNECTIONS TO BUILDING EQUIPMENT MUST BE DONE BY STAFF ELECTRICIANS ONLY!

- Wall, pole, and floor outlets are not part of the booth space. Separate outlets MUST be ordered for each booth to be connected. ALL material and equipment furnished remains property of CENTURY II PERFORMING ARTS & CONVENTION CENTER.
- Rates include any necessary city permits, inspections, tax, and/or normal wear.
- Rates include bringing circuits to the rear of the exhibit booth or one side of an island booth. A single plug-in is supplied per circuit ordered. Distribution of power in the booth, extension cords, and power strips are the responsibility of the exhibitor. Additional cords and power strips maybe rented from the service counter. The exhibitor's own cords should be U.L Approved and inspected for wear. Lightweight or ungrounded extension cords are not allowed.
- CENTURY II reserves the right to replace any cords that are not approved with appropriate cords at exhibitor's expense.
- CENTURY II is not responsible for voltage fluctuations or power failures on service lines.
- CENTURY II reserves the right to refuse to make any connections, which violate city or national electric codes.

## SIGNS & DECOR

- Exhibitors shall not attach signs, banners, pennants or any other devices to the walls, windows or ceilings of the facility without written permission.
- Exhibitors are responsible for removal of all approved signage after the event. If an exhibitor fails to remove the signage or leaves any attachment residue, the offender will be charged the full sign hanging charge. (The only approved tape for use on the walls and windows of CENTURY II is masking tape or painter's tape.)
- Signs or banners hung from ceilings or building exterior shall be hung by the Exhibitor Services Department. Rates are determined using the following criteria: SIGNS – under 4' x 10' in size weighing less than 70 lbs.; BANNERS – under 20' in length weighing less than 140 lbs.; OVERSIZE – anything over 20' in length or weighing more than 140 lbs.
- Pricing for signs or banners with multiple sides (e.g. 3-sided, 4-sided) will be calculated by multiplying the cost for a single banner and the number of sides to be hung.
- ALL items hung from ceilings or walls of Century II must be coordinated via Exhibitor's Services

## **COMMUNICATION SERVICES**

- Touch-tone phone service is available anywhere within CENTURY II.
- Telephone instruments are available for an additional charge.
- The in-house telephone system provides a limited number of direct dial-in and outgoing credit card phone lines. This service is based on availability.
- · Wireless service is the primary method within CENTURY II.
- Basic, Enhanced, Premium and Ultimate Wireless Services can be purchased on day of show. Choose **Century 2 Wireless** network.
- CENTURY II is not responsible for configuring client equipment for use.
- Computer equipment for use with High Speed connection must have Ethernet card and have AutoDetect capabilities enabled.

## FORKLIFT SERVICES

- \$100.00 fee is for the first hour only. Each additional hour is \$25.
- After four total work hours, a one hour break must be taken.
- A break longer than one hour will start the \$100.00 rate again.

## **ORDERING INFORMATION**

- **ORDER IN ADVANCE!** Ordering in advance will ensure that you have the power you need, as well as save you a significant amount of money.
- The most common power request is for a 20 AMP 110 V single outlet. This is sometimes called "household power" or standard current. A normal room in a home can use this amount of power.
- Remember, heating elements and some appliances can draw as many as 11 AMPs each. Look for an electrical label or call if you are not sure about your equipment's requirements.

## **PAYMENT INFORMATION**

### THREE CONVENIENT WAYS TO PAY:

- Cash
- Check Made payable to ASM Global
- Credit Card AMEX, DISC, MasterCard, Visa

### ADDITIONAL IMPORTANT INFORMATION:

- Select services are not available in all locations; contact Exhibitor Services Department for availability
- When paying by check, please note the Event Name.
- When paying by credit card, address on the order form <u>MUST</u> be the billing address for the card.
- Please fill in all blanks to ensure proper crediting of account.
- Orders without complete information or appropriate payment will not be processed.



